

SPWP News



This month's meeting will be held April 11th, 2019 at the Norris Conference Center, beginning at 7:30 a.m.

Please respond to the PunchBowl Invite letting us know if you will be joining us or not. Regrets and RSVPs should be sent to membership@spwp.com via email or the PunchBowl Invite. If you do not RSVP, we may not have the space to accommodate you. If you RSVP yes and do not attend, you will be charged the cost of the breakfast.

Reservations can be made by credit card (MasterCard, Visa or American Express) at the breakfast meeting or via PayPal on our Web site: www.spwp.org.

Please remember to turn cell phones off or to silent during meetings.

SPRING IS HERE



PRESIDENT'S NOTE

Hello Ladies,

Happy Easter!

Planning for our 33rd annual Derricks & Dice Casino Night is well underway, and we need help from each of you to make this event successful! There is only one and a half months until the event, to be held on Friday, May 17th at the Majestic Metro, and we still have corporate/table sponsorships available. Please share the event details with your business associates, friends, family, and other organization members – anyone and everyone! This is such a fun night with great prizes and an exciting new venue for 2019. Purchase your entry tickets soon to ensure you have a spot!

If you are interested in volunteering for the casino committee or if you have any leads on sponsors or prizes please reach out to Casino Chair, Renee Brown.

Thank you to everyone who volunteered for our scholarship committee this year. Six semi-finalists were selected to move on to the interviews, which were held on Saturday, April 6th. We will meet the lucky winners of our 2019 scholarship program at our July breakfast meeting.

Also, thank you to those of you who volunteered at the AADE Golf Tournament on April 1st. Eight ladies representing SPWP braved the chilly weather to help with set up, registration, hole monitoring, selling mulligans, and teardown, resulting in over \$1,000 raised for our scholarship fund!

As a reminder, please connect with us on Facebook at the "Society of Professional Women in Petroleum, Houston" as well as on LinkedIn at "Society of Professional Women in Petroleum". This will help you stay updated on our upcoming events, and will also help to grow our social media presence in order to expose our organization to potential new members.

Sincerely,

Erin Stroud

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MARCH MINUTES

President Erin Stroud called the meeting to order at 7:35 am on March 14th, 2019 at the Norris Conference Center. Erin welcomed all SPWP members and then introduced the 2019 Board of Directors.

Erin asked for a motion to approve the February 2019 minutes as written in the newsletter. Kim Gonzalez approved and Jerri Babin seconded. No one opposed, so the minutes were approved as written.

Erin turned the meeting over to Second VP, Rhonda Bean, for introduction of the March speaker, Richard G. "Dick" Ghiselin, Senior Associate at Qittitut Consulting

Erin reminded the organization regarding membership dues. Dues were to be paid by February 28th, a late fee of \$25 will be incurred for any payments made at this point. Contact Mary Petricko if your Dues are still outstanding.

Erin gave an update on the Scholarship Committee. She mentioned grading will be held through March 19th and interviews will be held on April 6th. The Happy Hour to determine semi-finalists has been cancelled, in lieu they will be determined via email. Two more volunteers are needed on April 6th, please contact Kara Ellis if interested.

Erin gave an update on the Casino Committee. The event will be held on May 17th at the Majestic Metro. The official flyer and promotional video is now live on Facebook, LinkedIn, and the SPWP website. The membership was encouraged to like and share the posts and reach out to their networks to obtain prizes and sponsorship. Gina McGinn encouraged all membership to promote the event for attendance, we currently are budgeted for 150 guests total. A Casino Committee meeting is to be held after the Breakfast meeting.

Erin turned the meeting over to Secretary Suzette Olivan to introduce new member Amber Vrael. The membership was reminded of the new eligibility guidelines.

Erin announced the Volunteer of the Month, Evalyn Shea, for her efforts in connecting SPWP with her brother. He created the organization's promotional video for casino night at no cost.

Erin pointed out the full Speaker list for 2019 on each table, which will be published on social media shortly.

Erin announced the API Sporting Clays Tournament will be taking place on May 4th, 2019 at the American Shooting Center; they are looking for sponsors, cooking teams, and volunteers.

Erin wished a happy birthday to all of the members born in March.

Erin announced the addition of monthly membership anniversary announcements. There will be more announcements associated with anniversaries in the next couple of months.

Erin opened the floor to announcements, the membership had no announcements.

Erin asked guests to introduce themselves; there were five guests in attendance.

The meeting was adjourned at 8:33 am. Some members and guests remained after the meeting to network.

Respectfully submitted,
Suzette Olivan

APRIL FEATURED MEMBER

Veronica Rhodes

- 1 How did you get started in the Oil & Gas Industry? *I moved to Houston about 20 years ago and have been fascinated by the Oil & Gas Industry ever since.*
- 2 Area of Specialty (i.e. Sales, Engineering, Accounting, etc.)? *Senior Energy Casualty Insurance Underwriter*
- 3 When people come to you for help, what do they usually want help with? *People will come to me with questions around my technical knowledge and the age old question "where's the best place for happy hour?" :)*
- 4 Most influential person in your career and why? *No single person sticks out as the most influential. Over the years I have had a lot of people provide influence, guidance and support depending on the stage of my career. It varies from moving positions to moving locations or simply people who I admire their style and knowledge of the industry.*
- 5 Best career advice you've received? *Remember everyone puts their pants on one leg at a time.*
- 6 Were you born in Houston? If not, what brought you here? *I am originally from Vermont. I moved here 20 years ago based upon the strong insurance market, including the oil and gas industry.*
- 7 Favorite place in the world? *Greece! It's beauty and the food is like no other.*
- 8 Favorite book or movie? *Water for Elephants*
- 9 What hobby would you get into if time and money weren't an issue? *Hiking in exotic places.*
- 10 How did you become involved with SPWP? *I was looking for additional networking opportunities and a way to further my knowledge of the oil and gas industry and identified SPWP as a perfect match.*



APRIL SPEAKER



Jeff Beach is an Executive Account Director with Baker Hughes, a GE company (BHGE). He has 23 years of experience in the oil & gas industry. Having had domestic and international roles in R&D, manufacturing management, field operations, operations management, sales, and sales management, Jeff brings a broad perspective from the service and manufacturing sectors. Jeff has a Bachelor of Science degree in Electrical Engineering from Drexel University in Philadelphia, Pennsylvania and is a board member of the Oilfield Energy Center, Houston, Texas.

Jeff's presentation "Disrupting the Service Model" will discuss how the major service companies are changing the way they do business with vertically integrated projects, capital partnerships, and carbon neutrality.

SPWP ANNOUNCEMENTS

SCHOLARSHIP COMMITTEE UPDATES

Six finalists were interviewed on Saturday, April 6th. Scholarships will be presented to the recipients at our July meeting.

CASINO COMMITTEE UPDATES

Hotel accommodation details have been posted to our event page: <http://www.spwp.org/derricks-dice>

API ANNUAL SPORTING CLAYS TOURNAMENT

Sponsors, teams and cooking teams are requested for the tournament on Saturday, May 4th at the American Shooting Center. Please contact Reneé Brown for more information.

AADE SALT WATER FISHING TOURNAMENT

Sponsors and participants are requested for the tournament on Friday, May 31st at Sea Star Base in Galveston. Please contact Sylvia Garcia for more information.



Denise Krause 14 years

Kadie Rose 4 years

Larissa Hernandez 2 years



April 12 Lauren Brooks

April 13 Erin Stroud

April 17 Veronica Rhodes

April 18 Suzanne Short

SPWP SCOOP

So what is going on with you?



Rhonda Bean's son and daughter in law are expecting Rhonda's first grandchild!



Kim Gonzales, Shay Jones and Maria Lehner attended the PESA Oil & Gas 101 Training at the Tudor, Pickering, Holt & Co. during March 20th -21st .



Gina McGinn was honored to participate in the 13th Annual Cypress Homeschool Association Science Fair as a judge.

Welcome Aboard!



New Member

Name: Shay Jones
Title: Proposal Development Specialist
Company: DNOW
Sponsored By: Erin Stroud
Committee Interests: Golf, Scholarship

SCHOLARSHIP UPDATE

An update from one of our 2016 Scholarship Recipients, Cameron Lavergne...

I am currently a junior at Prairie View A&M University majoring in Civil and Environmental Engineering.

My passion for engineering stems from my ability to solve problems and wanting to serve my community. In addition, my mom and older brother are also in the engineering field and they have helped shape me into the person I am today.

I am a member of National Society of Black Engineers (NSBE), as well as on the executive board of the Prairie View A&M Chapter of Society of Women Engineers (SWE). Last summer, I had the opportunity to intern with Oncor Electric Company as a transmission line design engineer. This upcoming summer I will be interning at Accenture, an engineering consulting firm.

Along with the engineering organizations I participate in, I am also a division I student athlete. My softball team and I are the 2018 Southwestern Athletic Conference Champions. Being a collegiate athlete while majoring in engineering is challenging, but worthwhile.

I am so grateful for SPWP for helping me reach my college dreams. This organization has allowed me to have a wonderful college experience thus far. With the help of SPWP I am hopeful to afford a study abroad trip before I graduate. One day I would love to make a difference in a student's life just as SPWP has done for me.



CAREER CORNER

How Do You Ask For A Raise?

Settle On The Salary First

Whether you're moving to a new role at your current company or starting a job elsewhere, deciding on compensation should come before anything else. "The sequencing is important, because once people are financially committed, then they're willing to be flexible on other issues," says Joanne Bradford, the COO at personal finance company SoFi who has also held positions at many high profile companies in the technology industry.

Sometimes, this means taking a risk. The biggest raise that Bradford ever earned was when she was asked to move into a role that had recently been vacated. Although she wanted the position, she was told that the salary increase would come at a later point. This was unacceptable. "I knew that the job was a significant level increase at the company," Bradford says. "So I held fast and said, 'Look, unless I get that raise, I'll just keep my current job.' It was nerve-racking, but I did get the raise."

Timing Is Everything

Asking your boss for a raise is not something you should do spur-of-the-moment, or even within a day. It takes planning and is all about timing. "If you're delivering results, I think it's completely appropriate to ask for additional compensation," Bradford says. "If the business is not doing well, or you're not doing well in your specific area, you shouldn't do it."

Another time when you should not ask for a raise: When you get a new boss. Bradford says those requests are always a worst-case scenario. "It's because the person is trying to circumvent the new boss." Instead, let your new boss learn how valuable you are on their own; then, they'll want to give you a raise.

Don't Compare Yourself To Coworkers

No one person is the same, and even if you know how much one of your colleagues is making, you don't know all the circumstances around their contract and position. Trying to make a comparison and use it as a reason that you should get a raise can backfire. Instead, Bradford advises tying your reasoning to the work that you have done at the company and the impact your work has had.

Assess The Job Landscape

In the past, Bradford has regularly looked around at other opportunities and the salaries offered, regardless of how happy she was in her current role. "I don't want to waste anybody's time, but I think it's important to recommit to a company," she says. "Sometimes I found out that hey, look, I'm being paid really well [in my current role], and then I've been able to recommit to that company in a big way. Sometimes I've found out that I wasn't being paid that well." In the latter case, she could start preparing to ask for a raise.

Weigh Salary Versus Opportunity

Bradford advises against leaving a position just because you aren't given a raise. "I think the most important things to consider are: Is the company growing? And can it give you an opportunity to move forward?" she says. If both of those factors are true, it might be worth sticking with a lower salary and understanding that you're putting yourself in a good position for future, higher-salaried positions.

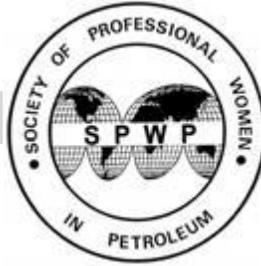
Know Your Value

Bradford says she would often be willing to give employees more money than they requested. But because they don't ask for it, she doesn't offer it. "I think that most people ask for a raise and then leave too much of the decision to the manager," Bradford says. The outcome of asking for a raise can give you a sense of how much you're valued at a company and how happy your boss is with your performance. But in the same way that you put together reasons why you should get a raise, you should also be able to explain how you got to the number that you're requesting.

Don't Be Afraid To Ask

If you prep for your conversation with your boss, there's nothing to be concerned about. "I really haven't turned down that many people who ask me for a raise," Bradford says. "If you're asking me for a raise and you have a very good plan, it probably means that the rest of your work is pretty good." On the flip side, Bradford says that she has withheld raises from people until they ask for them. So do your prep, find your range, and set up a meeting. That raise could just be waiting for you to ask for it.

This information has been adapted from an article by Madeline Buxton which can be found at <https://www.refinery29.com/en-us/2017/05/154425/joanne-bradford-interview-how-to-ask-for-a-raise>



The **Society of Professional Women in Petroleum** was formed in early 1981 to support professional career women in the Petroleum Industry through networking, education and the distribution of technology and information. SPWP is incorporated as a 501(c)(3) tax exempt non-profit organization.

All aspects of drilling and production operations are covered through topical monthly breakfast meetings and industry speakers and we constantly seek to further expand the knowledge of our members. We also feature professional development speakers and hold roundtable discussions on a rotating basis.

SPWP's membership consists of women who have active careers in the Oil & Gas Industry in fields including Engineering, Geology, Sales, Research, Finance, Law, Quality Assurance, Purchasing, Advertising and Marketing.

SPWP is dedicated to furthering the careers of women in the Oil & Gas Industry and as part of our mission, we have a merit-based scholarship program that provides financial assistance to female Houston-area high school seniors entering a Texas college. Our annual fundraisers on behalf of this program are made possible through the tremendous support of companies within the industry, as well as through the tireless dedication of our members.

Mission Statement

Supporting career women in the petroleum industry through technology and information.



May Breakfast Meeting 05/09

Speaker: Claudia Espinosa - ICIS

Topic: Mexico Energy Report

June Breakfast Meeting 06/13 (extended meeting until 10am)

Panel Discussion led by Mark LaCour - modalpoint

Topic: Changes in Oil & Gas Culture

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**Please forward newsletter updates,
comments, or questions to Gina McGinn at
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